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# REMITTANCES AND FINANCIAL INCLUSION IN AFRICA: A LONG RUN APPROACH

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### **ABSTRACT**

This paper examines the link between migrant remittances and financial inclusion in Africa. Our sample consists of 29 African countries from 2004 to 2017. Using a system GMM and a Pooled Mean Group (PMG), we find that migrant remittances have a negative short-term but positive long-term effect on financial inclusion. In addition, migrant remittances increase access to financial services in the long run. However, remittances have a negative effect on the use of financial services. To benefit from migrant remittances, it would be useful to lower the transaction costs of migrant remittances and adopt financial instruments that can better channel these flows to productive sectors.

**Keywords:** Migrant remittances, financial inclusion, system GMM, Pooled Mean Group

### 1. INTRODUCTION

The growth and low volatility of migrant remittances in recent decades pose a real challenge for developing economies, which receive 74% of remittances and account for 27% of GDP (World Bank, 2014). Indeed, migrant remittances are one of the sources of external financing of economies and are broader than foreign direct investment and official development assistance.

For example, in 2019, migrant remittances to low- and middle-income countries reached \$550 billion, surpassing foreign direct investment and official development assistance in those countries (World Bank and Knomad, 2019). All six regions have seen an increase in migrant remittances due in particular to the growing economic situation in the United States and the rebound in remittances from some Gulf Cooperation Council countries. Official statistics on the amount of migrant remittances is underestimated due to the preponderance of informal remittance flows. Indeed, the flow of migrant remittances through non-financial institutions and informal channels accounts for 50% of this flow in Sub-Saharan Africa (Ratha et al., 2010). Moreover, this flow of migrant remittances is about 50 to 250% of official statistics according to Freund and Spatafora (2008).

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In addition, financial inclusion at the G20 summit in Seoul was placed high on the global development agenda. Financial inclusion is defined as access for individuals and enterprises previously excluded from the formal financial system to a range of useful and responsive financial products and services (transactions, payments, savings, credit and insurance) offered by formal financial intermediaries. For Sarma and Pais (2011), financial inclusion is a process that ensures the ease of access, availability and use of the formal financial system by all individuals in an economy. An inclusive financial system facilitates the efficient allocation of productive resources and thus has the potential to reduce the cost of capital (Sarma, 2008). In addition, it has been recognized that remittances from migrants play an important development role and financial inclusion is key (Global Migration Group, 2017).

Previous studies have examined the link between migrant remittances and financial inclusion in a superficial way by not considering all aspects of financial inclusion. A study that takes into account the different dimensions of financial inclusion should produce a more explicit understanding of this relationship. Moreover, apart from the work of Chuc et al. 2019) taking into account the different aspects of financial inclusion in Middle Income Countries (MICs), this study takes Africa into account.

Previous studies have considered the relationship between migrant remittances and financial inclusion by taking into account a financial inclusion indicator (Gemechu et al., 2014; Ambrosius et al., 2014; Inoue et al, 2016; Inoue and Hamori, 2016; Kwesi et al., 2020) and therefore provides partial information on financial inclusion (Sarma, 2008), based on a country (Anzoategui et al., 2014; Ajefu and Ogebe 2019) and taking into account a composite index.

In addition to the work of Chuc et al (2019) based on the case of middle-income countries (MICs), this study takes into account Africa composed of low-income countries (LICs) and low-and middle-income countries (LMICs). Moreover, in this study we take into account the dynamic and long-term impact of the relationship between migrant remittances and financial inclusion.

## 2. LITERATURE REVIEW

Reasons for the positive impact of migrant remittances on financial inclusion include the increasing amount that leads to a demand for a bank account (Ambrosius and Cuecuecha, 2016), reducing the risk of information asymmetry (Roa, 2015) which increases the creditworthiness of remittance recipients with lenders (Orozco and Fedewa, 2006; Chuc et al, 2019) and finally the promotion of financial literacy that eventually leads to financial inclusion (Yoshino et al., 2017).

#### 2.1 Theoretical review

Theoretically, this study is based on the theories of asymmetry of information and pure altruism.

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The theory of information asymmetry has its roots in the work of George Akerlof on Lemons markets in 1970. This theory refers to the effect of moral hazard between market participants, where one of the market participants holds information not known by the parties and which leads to market inefficiency. Many arguments argue that a regular flow of migrant remittances makes it easier for financial institutions to hold information on the income of the recipients of these flows, thereby establishing their creditworthiness (Anzoategui et al., 2014; Ambrosius and Cuecuecha, 2016). In addition, remittances can be considered as collateral for obtaining credit, which aims to reduce problems of information asymmetry (Misati and Kamau, 2018; Toxopeus and Lensink, 2008). Such information could make financial institutions willing and able to provide credit and other financial products to remittance recipients (Brown et al., 2013). In addition, increased remittances may increase demand for bank deposit accounts as households need services to safeguard their temporary surplus income (Aggarwal et al., 2011; Anzoategui et al., 2014; Ambrosius and Cuecuecha, 2016).

The theory of pure altruism comes from the work of Lucas and Stark on the motivations for sending remittances to Botswana. In their study they divided the theories of remittances into three groups, namely pure altruism, pure self-interest and temperate altruism. According to the pure altruism theory, the migrant's satisfaction depends on the satisfaction of his or her family in the country of origin (Lucas and Stark, 1985). Thus, migrant remittances act as insurance for recipient households to cope with shocks by diversifying sources of income (Stark, 1991).

In pure self-interest, migrant remittances play a role in acquiring assets for the migrant such as land, houses, and investment in a project. According to Lucas and Stack (1985), pure altruism or pure self-interest cannot explain the growth of this flow and its variability. They propose a theory of tempered altruism whereby remittances are seen as part of an agreement between the migrant and the recipients in his or her country of origin. Thus, unlike remittances through the informal channel, remittances through bank accounts can encourage savings and investment (World Bank, 2005). Estimates show that 10% of remittance recipients save, invest and use them for entrepreneurial activity (Orozco and Fedewa, 2006).

### 2.2 Empirical Review

The impact of remittances on financial inclusion has been little developed, but studies have focused more on access to financial services, often taking into account a dimension of financial inclusion, such as the possession of an account or the availability of financial institutions by increasing the branches of commercial banks (Inou and Hamori, 2016) and their impact on credit (Brown et al., 2013; Ambrosius and Cuecuecha, 2016). Empirical studies on the impact of remittances on financial inclusion can be divided into two main parts. One part focuses on a

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simple approach based on a financial inclusion indicator and the other part focuses on a multidimensional approach.

Migrant remittances increase access to financial services (bank account ownership, increase in banking branches). The work of Anzoategui et al (2014) examining the impact of remittances on access to financial services in El Salvador shows that receiving migrant remittances increases the probability of having an account by 11%. In addition, Ambrosius (2016) using data from Mexico finds that the impact of remittances increases the holding of savings accounts. However, remittances play a catalytic role for access to formal financial services if recipients are aware of the importance of formal finance (Inoue and Hamori, 2016).

Nevertheless, some work shows that remittances do not increase borrowing (Ambrosius, 2016; Anzoategui et al., 2014; Durga, 2019). Using household survey data in Mexico, Ambrosius and Cuecuecha (2016) study the effect of remittances on the use of formal and informal financial services. Their results show that remittances have a positive and significant impact on informal borrowing. However, studies by Aggarwal et al (2011), show that remittances from migrants increase the aggregate level of deposit and credit with financial institutions. Moreover, Gupta et al (2009), Demirguc-kunt et al (2011) confirm this.

Previous studies do not consider financial inclusion on a multi-dimensional level and some work is limited to a single period, such as the work of Durga (2019). These indicators of financial inclusion used individually provide partial information on financial inclusion and can lead to misinterpretation of the scope of financial inclusion (Sarma, 2008). Recent studies by Chuc et al (2019) attempt to close this gap, although they ignore the geographical dimension of financial inclusion. Indeed, studies by Chuc et al. (2019) show that remittance flows and financial inclusion are positively related to economic development. Moreover, using a generalized moment model and a Structural Equation Model (SEM), they show that remittance flows can boost financial inclusion. They construct a financial inclusion index following the approach of Wang and Guan (2017) which takes into account two dimensions of financial inclusion. Financial inclusion in their work takes into account the access and use aspect of formal financial institutions. They disregard the geographical dimension of financial inclusion, which is captured by the proximity of financial services, which itself according to Global Findex (2017) is a reason for financial exclusion.

#### 3. METHODOLOGY

Our sample covers 29 African countries from 2004 to 2017 due to data availability. Variables are drawn from several data sources such as the World Development Indicator (WDI), Financial Access Survey (FAS), Global Financial Development Database (GFDD) and International Country Risk Guide (ICRG).

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#### 3.1 Measuring Financial Inclusion

Several works have been undertaken to construct the financial inclusion index, such as the work of Sarma (2008). Sarma (2008) considers three dimensions of financial inclusion: banking penetration, availability of banking services, and use of banking services. The first and second dimensions are similar. Thus, in this study we consider two dimensions, namely access to and use of financial services. The use of banking services is motivated by two reasons, one of which refers to the notion of under-banked developed by Kempson et al (2004) and the second to the fact that the possession of a bank account is not sufficient for financial inclusion. In the dimension of access to financial services, we take into account demographic (Sarma, 2008) and geographical (Mialou et al., 2017) indicators. The indicators of the availability of banking services in terms of demographics come from the FAS database and include the number of bank machines per 100,000 adults and the number of ATMs per 100,000 adults. Indicators of financial services availability in terms of geography are the number of bank machines and the number of ATMs per 1,000 km2.

Like Sarma (2015), the financial services utilization dimension considers the volume of credit and deposits as a function of GDP. In this study we take into account for the use dimension financial sector deposits as a percentage of GDP from the Global Financial Development Database (GFDD), domestic credit as a percentage of GDP from the World Development Indicator (WDI) and mobile banking. The increase in the use of mobile banking in Sub-Saharan Africa. For mobile banking we use the mobile service subscription per 100 people from WDI. This indicator has been used by several studies on financial inclusion (Andrianaivo and Kpodar, 2012; Lenk and Barik, 2018).

For the construction of the financial inclusion variable (FII) we use the Principal Component Analysis (PCA) approach.

#### 3.2 Control variables

Population growth (POPGROWTH) and population density (POPDENSITY) measures the demographic effect and population concentration on banking penetration. Some authors such as Beck et al (2005) find a correlation between banking availability and the size of the economy and especially population density. We take into account government investment (goveexp) measured by government spending as a proportion of GDP and inflation (inflation) measured as an annual percentage of the consumer price index to account for economic uncertainty. We consider the Human Development Index (HDI) because there is a positive correlation between human development and financial inclusion (Arindam, 2015). We measure the quality of institutions by taking the average of seven variables from the ICRG database, which include: corruption, law and order, government stability, democratic accountability, quality of bureaucracy, socio-

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economic conditions, and internal conflict. Internet access and subscription to mobile services have a positive impact on financial inclusion (Olaniyi, 2018). Thus, we measure internet access (internet) by individual internet use as a percentage of the population. Our variable of interest migrant remittances (remit) is measured as a percentage of GDP. FII, FIIusage and FIIaccess represent the financial inclusion index, the financial services usage index and the financial services access index respectively.

## 3.3 Preliminary tests

Table 1 shows the descriptive statistics of the variables and Table 2 the correlation matrix of the variables. It shows that remittances from migrants contribute on average 2.853919 of the percentage of GDP in our sample. Moreover, the correlation matrix shows us that there is a low correlation between the variables used.

**Table 1: Descriptive statistics** 

Variables	Observations	Mean	Std error	Min	Max
remit	406	2.853919	3.109463	.0001832	13.61145
POPDENSITY	406	58.62275	50.42111	2.440486	213.759
POPGROWTH	406	2.534945	.7258959	.780902	4.51511
FII	406	.2069662	.1575069	1.00e-09	1
internet	406	12.66746	14.03159	.1899337	61.76221
ICRGmean	406	4.228727	.722095	2.5	5.857143
FIIusage	406	.275301	.178766	1.11e-08	1
FIIaccess	406	.2508143	.1887087	2.47e-09	1
goveexp	406	14.03169	4.627847	2.047121	26.24226
inflation	406	6.797134	6.77604	-23.08492	43.54211
HDI	406	.522532	.1087294	.274	.754

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**Table 2: Pearson Correlation Matrix** 

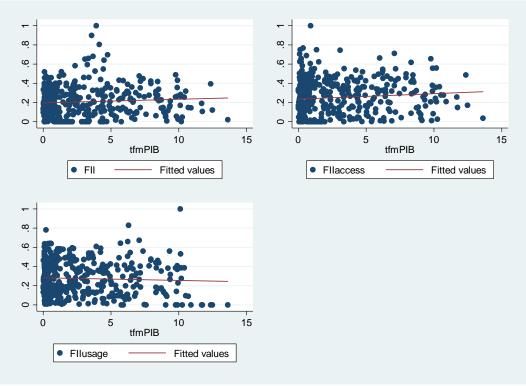
	FII	remit	goveexp	inflation	HDI	popdensity	popgrowth
FII	1.0000						
remit	0.0733	1.0000					
goveexp	-0.0164	-0.0727	1.0000				
inflation	-0.0127	-0.2066	-0.2900	1.0000			
HDI	0.0191	-0.0907	0.2946	-0.0337	1.0000		
POPDENSITY	0.1876	0.3361	-0.3660	0.1968	-0.1439	1.0000	
POPGROWTH	0.0496	-0.1681	-0.3141	0.1476	-0.6274	0.0649	1.0000
ICRGmean	0.0602	-0.1751	0.4244	-0.0554	0.4445	-0.1806	-0.4049
FIIusage	0.3696	-0.0506	-0.0044	-0.0257	-0.0292	-0.0135	0.0038
FIIaccess	0.4974	0.0956	0.0487	-0.0510	0.0391	0.0034	-0.0577
internet	0.0316	0.1346	0.2663	-0.0970	0.6612	0.0615	-0.4809
	ICRGmean	FIIusage	FIIaccess	internet	mobile		
ICRGmean	1.0000						
FIIusage	0.0616	1.0000					
FIIaccess	0.0591	0.2569	1.0000				
internet	0.1371	0.0037	0.0647	1.0000			

Source: Author's

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Figure 1: Scatter Plot (remittances and financial inclusion index: FII, access and usage)



Source: Author's computation

The figure 1 show that a positive relationship can be expected between remittances and financial inclusion. Pour le cas de notre échantillon, la croissance de transfert de fonds des migrants accroit l'inclusion financière de façon globale et de l'indice d'accès aux services financiers mais a un effet décroissant sur l'utilisation des services financiers.

## Test of cross-section dependence and unit root test

Table 3 shows the cross-section dependence test according to Pesaran (2004) and Pesaran (2015). Indeed the Pesaran (2004) test the strong existence of a cross-sectional dependence or the Pesaran (2015) test residuals or a variable for weak cross sectional dependence in a panel data.

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Table 3: Cross-section dependence test of Pesaran (2004) and Pesaran (2015)

Variables	Pesaran (2004)	Pesaran (2015)		
remit	1.68*	61.782***		
FII	19.21***	54.996***		
HDI	73.55***	75.360***		
goveexp	4.20***	73.015***		
inflation	10.92***	54.840***		
POPDENSITY	75.29***	75.336***		
POPGROWTH	9.65***	74.626***		
internet	69.05***	71.347***		
ICRGmean	27.38***	75.162***		
FIIusage	26.44***	59.910***		
FIIaccess	20.94***	52.470***		
Note: *** p<0.01, ** p<0.05 and ** p<0.1				

Source: Authors

This analysis shows that all the variables in our study have strong and weak cross-sectional dependence.

In the presence of cross-sectional dependence, the first-generation unit root test is biased, so it is essential to perform a second-generation unit root test. For this fact, we use the unit root tests of Pesaran (2003) and Pesaran (2007). It appears that our variables are stationary in level and difference. Table 4 shows the results on the different variables.

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Table 4: Unit root test of Pesaran (2003, 2007)

Variables	Pesaran (2003)		Pesar	Pesaran (2007)		
	A niveau	1 <sup>ère</sup> différence	A niveau	1ère différence		
remit	1.089	-0.597	-2.401***	-3.664***	I (0)	
FII	-3.394***	-4.351***	-2.659***	-3.118***	I (0)	
HDI	0.440	-0.680	-1.765	-2.817***	I (1)	
goveexp	-3.614***	-5.428***	-2.055	-3.335***	I (0)	
inflation	-2.731***	-2.881***	-2.667***	-3.988***	I (0)	
POPDENSITY	-8.789***	-5.745***	-1.248	-0.937	I (0)	
POPGROWTH	-4.802***	-4.156***	-1.208	-0.532	I (0)	
internet	2.810	-0.749	-1.116	-2.685***	I (1)	
ICRGmean	-4.389***	-3.952***	-2.347***	-3.343***	I (0)	
FIIusage	-2.558***	-6.615***	-2.178*	-3.837***	I (0)	
FIIaccess	-3.323***	-2.918***	-2.512***	-2.972***	I (0)	
**** O O 1					]	

\*\*\* p<0.01

Source: Author's

## 3.4 Methodology

This section specifies the methodology adapted to examine the link between migrant remittances and financial inclusion. In this paper we adopt a system GMM to examine the dynamic effect of remittances on financial inclusion. Then for robustness we consider the short- and long-term effect by adopting a Pooled Mean Group (PMG). The PMG allows us to see whether the results obtained with the GMM are short- or long-term results.

## 3.4.1 System GMM

We use a GMM in system as well as the work of Chuc et al (2019) to take into account the potential endogeneity problem. Our equation takes this form:

$$FII_{it} = \beta_0 + \beta_1 FII_{i,t-1} + \beta_2 remit_{it} + X_{it} + \varepsilon_{it} \quad (1)$$

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With  $FII_{ii}$  who represents the financial inclusion index of country i in year t,  $remit_{ii}$  represents migrants' remittances,  $X_{ii}$  represents the control variables and  $\varepsilon_{ii}$  represents the error term.

#### 3.4.2 Pooled Mean Group (PMG)

The GMM method just captures the short-term dynamics and ignores the long-term dynamics. To take into account the long-term dynamics, it is therefore appropriate to use a Pooled Mean Group (PMG) model developed by Pesaran et al (1999). Indeed, Pesaran et al (1999) suggests that for a large cross-section and a dynamic panel, panel regression and an error-correction model can be combined by applying an Auto Regressive Distributive Lag ( $ARDL_{p,q}$ ). The model can be written as follows:

$$FII_{i,t} = \varphi^{i} \left[ FII_{i,t-1} \left\{ \beta_{0}^{i} + \beta_{1}^{i} X_{i,t-1} \right\} \right] + \sum_{j=1}^{p-1} \gamma_{j}^{i} FII_{i,t-j} + \sum_{j=0}^{q-1} \delta_{j}^{i} \Delta X_{i,t-j} + \mu_{i} + \varepsilon_{it}$$
 (2)

FII, the financial inclusion index  $\mathcal{S}$  and  $\gamma$  represents respectively the short-term coefficient of the lagged independent and dependent variable,  $\beta$  represents the long-term coefficient, p and q represents respectively the lagged dependent and independent variable,  $\varphi$  is the coefficient of the speed of adjustment towards long-term equilibrium and  $\mathcal{E}_{it}$  the error term.

Specifically our equation (2) becomes equation (3) below:

$$\begin{split} \Delta \text{FII}_{i,t} &= \alpha_i + \sum_{j=1}^{m-1} \beta_{ij} \ \Delta \text{FII}_{i,t-j} + \sum_{l=0}^{n-1} \phi_{il} \ \Delta \text{remit}_{i,t-l} + \sum_{r=0}^{p-1} \gamma_{ir} \ \Delta \text{POPGROWTH}_{i,t-r} + \\ \sum_{u=0}^{s-1} \theta_{iu} \ \Delta \text{HDI}_{i,t-u} + \sum_{w=0}^{v-1} \delta_{iw} \ \Delta \text{inflation}_{i,t-w} + \sum_{z=0}^{x-1} \phi_{iz} \ \Delta \text{internet}_{i,t-z} + \sigma_1 \text{remit}_{i,t-1} + \\ \sigma_2 \text{HDI}_{i,t-1} + \sigma_3 \text{POPDENSITY}_{i,t-1} + \sigma_4 \text{POGROWTH}_{i,t-1} + \sigma_5 \text{goveexp}_{i,t-1} + \sigma_6 \text{inflation}_{i,t-1} + \\ \sigma_7 \text{internet}_{i,t-1} + \sigma_8 \text{ICRGmean}_{i,t-1} \epsilon_{i,t} \ (3) \end{split}$$

To examine the effect of remittances on the use of financial services we adopt the following model:

$$\begin{split} & \Delta FIIusage_{i,t} = \alpha_i + \sum_{j=1}^{m-1} \beta_{ij} \ \Delta FIIusage_{i,t-j} + \sum_{l=0}^{n-1} \phi_{il} \ \Delta remit_{i,t-l} + \\ & \sum_{r=0}^{p-1} \gamma_{ir} \ \Delta POPGROWTH_{i,t-r} + \sigma_1 remit_{i,t-1} + \sigma_2 HDI_{i,t-1} + \sigma_3 POPDENSITY_{i,t-1} + \\ & \sigma_4 POGROWTH_{i,t-1} + \sigma_5 goveexp_{i,t-1} + \sigma_6 inflation_{i,t-1} + \sigma_7 internet_{i,t-1} + \\ & \sigma_8 ICRGmean_{i,t-1} \epsilon_{i,t} \ (4) \end{split}$$

To examine the impact of remittances on access to financial services we adopt equation (5) below:

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$$\begin{split} & \Delta \text{FIIaccess}_{i,t} = \alpha_i + \sum_{j=1}^{m-1} \beta_{ij} \ \Delta \text{FIIaccess}_{i,t-j} + \sum_{l=0}^{n-1} \phi_{il} \ \Delta \text{remit}_{i,t-l} + \\ & \sum_{r=0}^{p-1} \gamma_{ir} \ \Delta \text{POPGROWTH}_{i,t-r} + \sigma_1 \text{remit}_{i,t-1} + \sigma_2 \text{HDI}_{i,t-1} + \sigma_3 \text{POPDENSITY}_{i,t-1} + \\ & \sigma_4 \text{POGROWTH}_{i,t-1} + \sigma_5 \text{goveexp}_{i,t-1} + \sigma_6 \text{inflation}_{i,t-1} + \sigma_7 \text{internet}_{i,t-1} + \\ & \sigma_8 \text{ICRGmean}_{i,t-1} \epsilon_{i,t} \ (5) \end{split}$$

#### 4. EMPIRICAL FINDINGS

## Remittances and financial inclusion nexus: system GMM estimation result

There is no evidence of a second serial correlation, but a strong evidence of a first correlation. Then, regression successfully pass Sargan specification test as well as error term serial correlation tests (AR1 and AR2) and confirm the validity of instruments.

Table 5: GMM estimate of the relationship between remittances and financial inclusion

	GMM			
	FII	FIIusage	FIIaccess	
L.FII	0.669***			
	(0.172)			
L.FIIusage		0.755***		
		(0.140)		
L.FIIaccess			0.762***	
			(0.144)	
remit	-0.0795**	0.0882*	0.0158	
	(0.0310)	(0.0475)	(0.0378)	
HDI	0.0434	0.285	0.320	
	(0.176)	(0.200)	(0.225)	
inflation	-0.00830***	-0.00631**	-0.00335	
	(0.00274)	(0.00284)	(0.00270)	
POPDENSITY	0.00216***	-0.00164*	-0.000151	
	(0.000733)	(0.000999)	(0.000796)	
POPGROWTH	-0.0425	0.112**	0.0337	
	(0.0423)	(0.0517)	(0.0430)	
ICRGmean	0.0139	0.0174	-0.0248	
	(0.0347)	(0.0473)	(0.0425)	
Constant	0.247	-0.567	-0.110	
	(0.347)	(0.397)	(0.354)	
AR1 (p value)	0.000	0.000	0.000	
AR2 (p value)	0.461	0.217	0.766	
Sargan (p value)	0.563	0.496	0.131	

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Number of country	29	29	29
Observations	375	375	375

Standards errors in parentheses \*\*\*p<0.01, \*\*p<0.05, \*\*\*p<0.1

Source: Author's

The results of the GMM system show us that remittances from migrants have a negative impact on financial inclusion in Africa. Indeed, remittances to Africa according to Ratha et al (2010) in sub-Saharan African countries is more than 50% and remittances via the informal channel occupy 50 to 250% of the official statistics of migrant remittances according to Freund and Spatafora (2008). Thus, the more remittances pass through the informal sector, the more recipient households do not find it necessary to use financial intermediaries to deposit their surplus income. However, it should also be taken into account that the cost of sending international remittances is high and thus discourages migrants from using formal channels. Indeed, according to World Bank and Knomad (2019), the average overall cost of remittances is about 7% in the first quarter of 2019. Moreover, remittances to Sub-Saharan Africa are 9.3%, representing 3 times the target of the Sustainable Development Goals (SDGs).

According to the work of Lukman and Adeyemi (2019), remittances do not have a significant impact on financial inclusion in SSA. Furthermore, Kwesi et al (2020) shows that remittances from formal migrants in Kenya have a positive impact on financial inclusion due to the policies implemented by the government. Removing barriers and reducing the cost of remittances can improve access to and use of financial services (Ajefu and Ogebe, 2019). Therefore, with the high cost of remittances and a large share of this flow passing through the informal channel, this reduces its impact on financial inclusion.

Furthermore, our results show that remittances from migrants have a positive impact on the use of financial services but have no impact on access to services although the latter is positive. Our results are contrary to the findings of Chuc et al (2019) which shows that remittances are a substitute for credit. In this work, it appears that remittances can play a complementary role to the use of financial services by reducing the liquidity constraint. But this effect on the use of financial services is positively small.

## **Pooled Mean Group estimation result**

However, it should be noted that these results refer to short-term effects using a GMM in system. In order to see the long term and short-term impact we use a Pooled Mean Group (PMG) model. In addition, we add in the control variables the effect of internet access on financial inclusion (Olaniyi, 2018) and government investment as is the case in the work of Chuc et al (2019).

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Table 6: Remittances and financial inclusion: Pooled Mean Group estimation

	Variables	FII	FII	FIIaccess	FIIusage
Long	remit	.0656782***	.0522351***	.0262164***	0262044***
run		(.0021599)	(.0027108)	(.0080475)	(.0030172)
	inflation	002897***	0026334***		
		(.000318)	(.0002919)		
	HDI	.1132031***			
		(.013756)			
	internet		.0020735***		
			(.000211)		
	POPGROWTH			-1.082425***	177262***
				(.0276823)	(.0290421)
Short	ECT	6637885***	6716655***	5323233***	8372684***
run		(.1511034)	(.1515667)	(.1704227)	(.1423727)
	remit	2204385*	1265116*	1025458	.0877918
		(.1265524)	(.0689137)	(.0805059)	(.2004535)
	HDI	-1.267322	9909363	12.3204	-6.391084
		(4.776106)	(4.64577)	(8.3409)	(6.635059)
	POPDENSITY	2413485	2182577	1.308874	1.000009
		(.3089223)	(.3080472)	(1.594743)	(1.310518)
	POPGROWTH	0767951	0122939	-2.75797	.9049065
		(1.273814)	(1.281167)	(3.297486)	(1.705061)
	goveexp	012881	0128341	0241944	.0213577
		(.0131241)	(.013365)	(.0207876)	(.0191577)
	inflation	.0055576	.0053944	.0079969	.0079969
		(.0036285)	(.0037587)	(.0073231)	(.0051013)
	internet	0043198	0051738	0432451	.0066893

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	(.0105461)	(.0105585)	(.0338187)	(.0155689)
ICRGmean	.119903	.1165681	2138048	.1505801
	(.0927137)	(.0919859)	(.1378558)	(.1324114)
cons	.2190276	.2673282	1.387273	.6663214
	(.2806209)	(.285533)	(1.052887)	(.4367653)

Standards errors in parentheses \*\*\*p<0.01, \*\*p<0.05, \*\*\*p<0.1

Source: Authors

The results of the PMG model show us that the results found using the GMM in-system model are short-term effects with the exception of the access to financial services dimension.

The PMG results show us that migrant remittances have a negative short-term impact on financial inclusion but a positive long-term impact. Moreover, by adding the variable internet access we find that internet access increases financial inclusion (Olaniyi, 2018). Moreover, remittances may have a negative effect on financial service use in the long run because this flow would act as a substitute for the demand for credit. Indeed, even as the receipt of remittances leads to the demand for a deposit account (Demirguc-Kunt et al., 2011), it is also a substitute for credit in countries with greater credit constraints (Giuliano and Ruiz-Arranz 2009) and hence a lower demand for credit. Moreover, according to Ambrosius and Cuecuecha (2016), the effect of remittances on credit is driven by informal finance to the detriment of traditional lending through formal financial intermediaries. Thus, the increase in migrant remittances is unlikely to encourage the use of formal financial services (Chuc et al., 2019).

#### **Dumitrescu and Hurlin causality test (2012)**

This study also uses the panel causality test of Dumitrescu and Hurlin (2012) to examine the potential link between migrant remittances and financial inclusion in Africa. Indeed, the study of causality allows for more appropriate economic policy recommendations. Dumitrescu and Hurlin's (2012) test is based on the null hypothesis of no causality for the panel versus the alternative hypothesis of causality for at least one unit in the panel. It is based on a linear dynamic panel test in which the following equation is used:

$$y_{it} = \alpha_i + \sum_{k=1}^{k} \beta_{ik} y_{i(t-k)} + \sum_{k=1}^{k} \gamma_{ik} x_{i(t-k)} + \varepsilon_{it}$$

Where k is the number of delays and  $\mathcal{E}_{it}$  the error term. The above equation allows us to examine the causal effect of variable X on variable Y. Dumitrescu and Hurlin (2012) proposed a mean statistic of Wald's test to test the null hypothesis. Wald's statistic is given as follows:

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$$\overline{W}_{NT} = \frac{1}{N} \sum_{i=1}^{N} W_{iT}$$

Where's  $W_{iT}$  the Wald individual statistic for Granger's causality test. The Wald test statistic is independently and identically distributed and the panel causality test is:

$$\overline{Z} = \sqrt{\frac{N}{2K}} (\overline{W}_{NT} - K)$$

Furthermore, the causality test of Dumitrescu and Hurlin (2012) has the advantage of taking into account the potential problem of cross-section dependency by implementing a bootstrap procedure to calculate the critical values of the test. Before implementing this causality test, the cross-section dependency test is conducted for each variable (see Table 3) using the CD test of Pesaran (2004 and 2015).

Table 7: Dumitrescu et Hurlin (2012) Granger non-causality test results

Hypothèse nulle	z-bar	lag
FII does not Granger-cause remit.	1.5463	1
remit does not Granger-cause FII	4.3616***	1
FIIusage does not Granger-cause remit.	3.6639***	1
remit does not Granger-cause FIIusage.	-0.0431	1
FIIaccess does not Granger-cause remit	1.5939	1
remit does not Granger-cause FIIaccess.	8.3551***	1
H0: internet does not Granger-cause FII	17.0063***	1
H0: FII does not Granger-cause internet	3.0010***	1

Source: Authors

Dumitrescu and Hurlin's (2012) causality test shows us that there is a unidirectional causality between remittances and financial inclusion. Moreover, the use of financial services impacts the receipt of remittances. There is unidirectional causality between remittances and access to financial services. In addition, there is a two-way relationship between financial inclusion and internet access.

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#### **CONCLUSION**

In this paper we examine the dynamic effect and the short- and long-term effect of migrant remittances on financial inclusion in a sample of 29 African countries from 2004 to 2017. Based on a GMM system model that solves the potential endogeneity problem and the PMG model that allows us to observe the short- and long-term dynamics, we find that remittances have a negative short-term impact on financial inclusion but a positive long-term impact. Furthermore, by considering our two dimensions of financial inclusion (access and use of financial services) separately, we find that in the long run, remittances have a negative impact on the use of financial services but a positive impact on access to financial services. Thus, remittances play a role as a substitute for the use of financial services.

To benefit from remittances, governments will need to implement a policy of attracting remittances to formal channels by removing barriers and reducing the costs of sending remittances.

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## **Appendix**

List of countries in sample

Angola Botswana Burkina Faso Cote d'Ivoire Malawi Mali Niger Democratic Republic of Cong Senegal Sierra Leone South Africa Algeria Cameroon Congo Egypt Gabon Ghana Kenya Madagascar Morocco Namibia Nigeria Sudan Tanzania Togo Tunisia Uganda Zambia and Zimbabwe.